

# Melbourne



## 35360 PROFITABLE AUTOMOTIVE E-COMMERCE BUSINESS OPPORTUNITY

An extraordinary opportunity has emerged for ambitious entrepreneurs and automotive enthusiasts as a thriving e-commerce business specialising in premium auto parts is now available for acquisition. This business excels in sourcing the latest automotive spare parts directly from manufacturers for modern vehicles, ensuring an impressive inventory that outpaces larger aftermarket companies.

Operating online with two established e-commerce channels, this business effectively caters to both consumers and businesses across Australia and beyond. The operation retails essential body parts such as tail lights and door mirrors directly to customers while maintaining strong relationships with various retailers. With an incredible rating on its eBay store and completely organic traffic on Shopify without any advertising spend, the growth potential is immense especially through social media engagement which remains untapped at present.

The current owner operates this agile business from home, dedicating only ten hours per week while achieving consistent year-on-year profitability with a commendable profit margin on turnover. Furthermore, recent partnerships have facilitated access to over 12,000 items listed through reliable suppliers nationwide, significantly enhancing stock availability.

#### Key Features:

- Direct imports of premium auto parts ensuring competitive advantage over larger competitors.

- Flexible relocation options allowing seamless operations anywhere in Australia.

- Established online presence via two successful e-commerce platforms generating

Price	\$60,000 Plus Stock At Value
Property Type	Business

### AGENT DETAILS

Bonza Business Sales Sydney -1300266922

### **OFFICE DETAILS**

Bonza Business Brokers 90 Sippy Downs Dr Sippy Downs QLD 4556 Australia 1300 266 922

