

35477 TWO PROFITABLE PET PRODUCT RETAIL STORES WITH ONLINE STORE

Looking for a unique opportunity to own a business in a booming market? Here's your chance! This fantastic retail business offers a wide range of premium food, health products, and accessories for horses, dogs, poultry, livestock, birds, cats, and more. Serving passionate animal lovers who spare no expense when it comes to their furry, feathered, or four-legged friends, this business is all about quality products and top-notch customer service. With a loyal customer base and a VIP club of over 7,000 members and growing, the demand for its products is as steady as it gets.

The market for animal food is massive and always in demand – talk about the ultimate subscription model! With no need for accounts or chasing payments, all sales are paid immediately, making this business easy to manage. Plus, with two high-visibility locations in Townsville, you've got a strong physical presence to complement a thriving online business.

The state-of-the-art e-commerce website is fully integrated with email and SMS marketing systems that boast phenomenal engagement rates. Established social media presence? You bet! This business knows how to keep its customers engaged and coming back for more. Sales and gross profits have been growing steadily year on year, proving the business's long-term sustainability and success. The stores are primarily staffed, with the owners currently working only a few days per week, offering the new owner flexible involvement and minimal required hours.

Price \$489,000 Plus Stock At

Value

Property
Type
Business

AGENT DETAILS

Bonza Business Sales Brisbane - 1300266922

OFFICE DETAILS

Bonza Business Brokers 90 Sippy Downs Dr Sippy Downs QLD 4556 Australia 1300 266 922



Key Features:

- Steady sales and gross profit growth year on year.
- Retail business supplying premium food, health products, and accessories for animals.